

Guar Crop Insurance Tip Sheet—Submitting Grower Comments

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USDA's Risk Management Agency has contracted with Agralytica, Alexandria, Virginia to conduct a 19-month feasibility study for federal guar program crop insurance. A successful outcome of Agralytica's assessment could be a three-year pilot crop insurance program for guar.

Agralytica is relying on face-to-face, online, phone, e-mail, and phone input to help them in their assessment. (Agralytica would like to conduct a direct survey with guar farmers. But there are many restrictions at the federal level that make surveys difficult to administer in timely fashion.)



Written comments to Agralytica could include these topics:

- Where do you farm?
- How long have you farmed guar (even if not recently, how many guar crops have you grown) and how many annual acres of guar on average? How many total acres do you normally farm?
- Why have you included guar in your farming operation?
- What is the range of typical yields you get from growing guar? What would your guar farming's approximate long-term average yield be?
- Do you see crop rotational benefits to your other crops from guar? If so, which crop(s)? And how much?
- Have you used NAP insurance in the past for guar? If so, was it worth it? What did or did not work with NAP on guar?
- Have you tried to get an agricultural loan for guar? Were you declined because it was not insurable?
- What value would guar crop insurance have for your farm if it were available? Do you think you would use it? Would consider increasing acreage (if so, how much, perhaps either in acres or a % of total acres)?
- What type of crop insurance for guar do you think would be best?—based on your historical yield, revenue protection, other?

- What perils has your guar crop faced? Have you had guar crop losses due to hail, other storm damage, drought (prevent planting, failure to establish, poor growth and yield), insects, diseases, delayed fall harvest?
- How often have you suffered losses to your guar crop for the above reasons?
- In your farming operation, are failed crops more or less common in guar vs. the other crops you grow?
- What price per acre would you consider reasonable for guar crop insurance?
- If program guar crop insurance were available in your county, what would you estimate would be the planting date of coverage from earliest to latest? (Insurance not available for guar if planted too early or too late.)

Your feedback on any of the above topics would be helpful.

All information will be kept confidential.

Submit your comments by October 15, 2020 to:

Mr. Andre Williamson **AGRALYTICA** 105 Oronoco Street, Suite 312 Alexandria, VA 22314 (703) 739-9090, ext. 121 awilliamson@agralytica.com

If you would like to discuss your possible guar information contribution to Agralytica before writing, please contact Dr. Trostle.